

If you aren't sure which real estate agent to use, fill out the Checklist below. After analyzing each response, you will be in a better position to make a decision about which agent will be best for you.

Checklist for Evaluating Real Estate Agents

Real Estate Agent Checklist

Name of Agent:

Contact:

Question	Answer
Which real estate company do you work for?	
How long have you been an agent?	
Do you have a salesperson's license or a broker's license?	
Do you hold any professional designations?	
Do you work with other agents or use assistants?	
What is the amount of commission that you charge?	
What areas of the city/town do you work in or are most familiar with?	
Do you understand what I am looking for in a home?	
Do you have experience working with first-time buyers? (only relevant if you are a first-time home buyer)	
How many other buyers or sellers are you currently representing?	
Is there anything I haven't asked about you or your company that you think I should know?	
Can I have three references from other buyers you have worked with recently?	

Notes :